



## WHO WE ARE

DC Capital Partners is a private equity firm based in Alexandria, VA. The Firm invests in middle and lower-middle-market companies offering differentiated services, solutions and technologies in the Government Services and Engineering markets. Within these sectors, it focuses on differentiated companies that have demonstrated results and have growth opportunities.

The Firm takes an active role to develop a strategy among all constituencies and ensures it is provocative in its execution. Its time-tested investment approach is built on Three Pillars: Domain Expertise, Market Focus, and Strategic Process. These pillars guide their systematic, disciplined, and repeatable investment process, leading to consistent success.

## THREE PILLARS

### I DOMAIN EXPERTISE

**Highly experienced and collaborative team:** Over 20 years of working together, leveraging senior management talent from 12 prior investments, and supported by a vast network of industry experts and professional advisors.

**Strategic insights and security expertise:** Possessing top-level security clearances, guided by a Board of Advisors with former senior government leaders, and enhanced by The SPECTRUM Group's 80+ subject matter experts.

### II MARKET FOCUS

Two large, highly fragmented, well-funded, transparent, nuanced end markets, and focused on contract-based businesses that create backlog yielding predictable cash flows.

**Government Services:** Government Civilian budget of over \$650B and Government Defense & Intelligence budget of over \$950B.

**Engineering:** ~\$380B addressable market across civil, structural, mechanical, electrical, plumbing, environmental, aerospace, systems, industrial, marine, architectural, manufacturing, and transportation.

### III STRATEGIC PROCESS

Built upon over three decades of experience and constantly evolving, our Strategic Process has demonstrated the ability to take our identified differentiated companies and build them into strategic assets and create value.

We focus on the three external axes of Markets, Geographies, and Capabilities while simultaneously improving all the internal functions of a business: Financial Planning, Development of Human Capital, Increasing Business Development, TDI – Technology, Differentiation, Innovation, Operation Improvements, Enhance Communication, and Selective Add-on Acquisitions.

Our Strategic Process begins during our due diligence process and carries through until exit. With each of our portfolio companies we are constantly refining this process to ensure our maxim of Evolve~Grow~Improve.

## OUR VALUES

Our firm is fundamentally committed to integrity and ethical behavior, guided by two non-negotiable values that are core to our ethos:

1. Treat others the way you want to be treated.
2. Always do the right thing.

## SENIOR TEAM



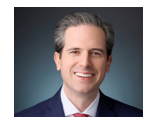
**Thomas J. Campbell**  
Chief Investment Officer,  
Founder, Managing Partner



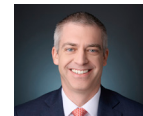
**T. Gail Dady**  
Partner



**Andrew J. Campbell**  
Partner



**Jerry B. Chernock**  
Partner



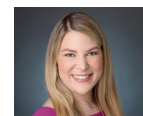
**Jim O'Connor**  
Partner



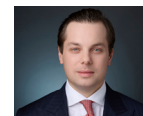
**David O. Page**  
Partner



**Jeffrey C. Weber**  
Partner



**Jillian S. Weaver**  
Principal



**Jack A. Goldstein**  
Principal



**Bowei G. Zhan**  
Principal



**Matthew T. Tolbert**  
Principal

**For questions, please contact:**

Andrew J. Campbell, Partner  
P: (202) 317-0652  
E: [acampbell@dccp.com](mailto:acampbell@dccp.com)

**[WWW.DCCP.COM](http://WWW.DCCP.COM)**

### REALIZED INVESTMENTS TO STRATEGIC INVESTORS

